

# COMPANY PROFILE 2020



3 COMPANIES /  
3 "SAVOIR FAIRE" /  
1 SERVICE /



# 10 OPERATIONAL UNITS

## 1 BEEF



- 1 - SVA - Jean Rosé - Vitré (35)
- 2 - SVA - Jean Rosé - Trémoré (22)
- 3 - Vitré Viandes - Vitré (35)
- 4 - Saviet - Janzé (35)
- 5 - Saviet - Tain-L'Hermitage (26)
- 6 - Saviet - Sainte-Savine (10)
- 7 - Saviet - Estillac (47)

## 2 PORK



- 8 - Gatines Viandes - La Guerche-de-Bretagne (35)
- 9 - SCO - Quimper (29)
- 10 - Salaisons Celtiques - Pontivy (56)
- 11 - Salaisons Celtiques - Saint-Méen-le-Grand (35)
- 12 - Salaisons Celtiques - Baud (56)
- 13 - Salaisons du Lignon - Saint-Maurice-de-Lignon (43)
- 14 - Salaisons du Lignon - La-Séauve-sur-Semène (43)
- 15 - SBA - Briec-de-l'Odé (29)
- 16 - JPA - Josselin (56)

## 3 GROCERY



- 17 - Filet bleu - Quimper (29)
- 18 - Fournil du Val de Loire - Joué-les-Tours (37)
- 19 - Antartic II - Charmes-sur-Rhône (07)
- 20 - Faissole - Annot (04)
- 21 - Kerlys - Belz (56)
- 22 - Dumortier - Tourcoing (59)
- 23 - Dolvert - Malemort-sur-Corrèze (19)
- 24 - Canards d'Auzan\* - Castelnau d'Auzan (32)
- 25 - Capitaine Cook Plozevet - Plozevet (29)

## 4 BAKERY PASTRY



- 26 - Moulins de Saint Aubert - Beuvry (62)
- 27 - Moulins de Saint Armel - Cléguérec (56)
- 28 - Moulins de Saint Preuil - Barbezieux-Saint-Hilaire (16)
- 29 - Moulin de la Chaume - La Voulte-sur-Rhône (07)

## 5 MILK



- 38 - Laiterie Saint Père - Saint-Père en Retz (44)
- 39 - Fruitières de Domessin - Domessin (73)
- 40 - Fruitières de Domessin - Panissage (38)

## 6 FROZEN & DELICATESSEN



- 30 - Sveltic - Lailé (35)
- 31 - Traiteur de la Touques - Croisilles (61)
- 32 - Délices de Saint-Léonard - Theix (56)
- 33 - Capitaine Cook Kerana - Clohars-Carnoët (29)
- 34 - Délices du Valplessis - Vitré (35)
- 35 - SAG - Guidel (56)
- 36 - Keranna Productions - Plumelin (56)
- 37 - Moulin de la Marche - Châteaulin (29)

## 7 NON-FOOD



- 41 - Manufactures du Château - Nogent le Rotrou (56)
- 42 - Celluloses de Brocéliande - Ploërmel (56)
- 43 - Les Serres d'Anjou - Les-Ponts-de-Cé (49)
- 44 - Ateliers de Saint Valentin - Rezé (44)
- 45 - Ateliers de Saint Valentin - Saint-André de Corcy (01)

## 8 DRINKS



- 46 - FDL Fiée des Lois - Prahecq (79)
- 47 - Hauller - Dambach-la-Ville (67)
- 48 - Amiel - Colombiers (34)
- 49 - Antartic - Saint-Martin d'Abbat (45)
- 50 - S.E.S. Paimpont - Paimpont (35)
- 51 - Aix-les-Bains - Grésy-sur-Aix (73)
- 52 - Luchon - Bagnères-de-Luchon (31)
- 53 - Sainte-Marguerite - Saint-Maurice-ès-Allier (63)
- 54 - Vernet - Prades (07)

## 9 SEAFOOD



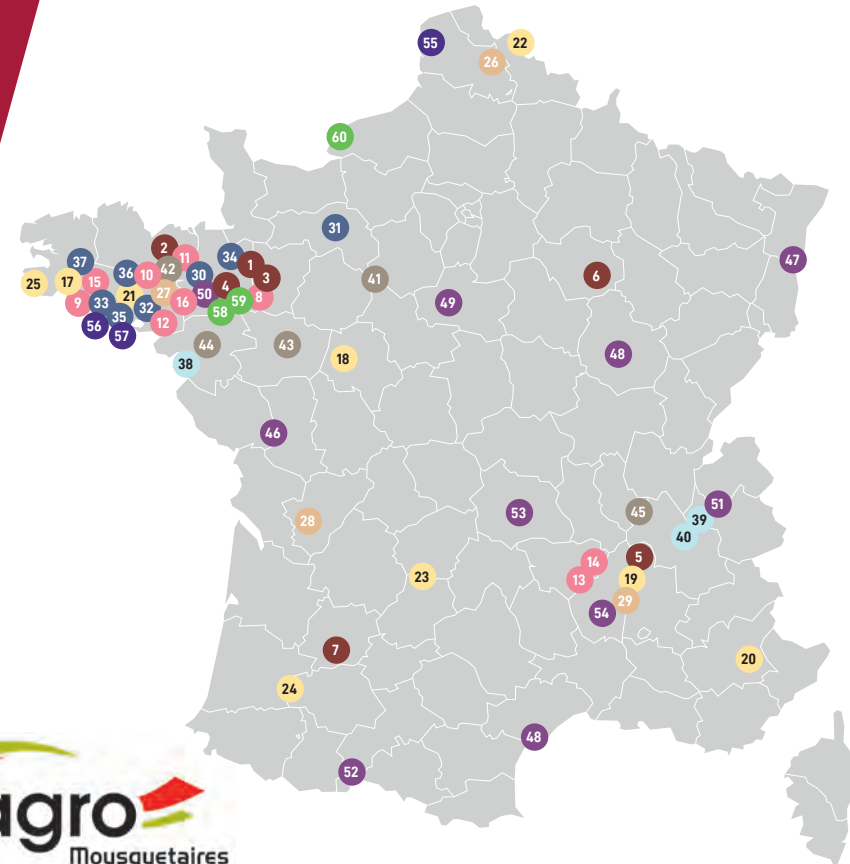
- 55 - Capitaine Houat - Boulogne-sur-Mer (62)
- 56 - Capitaine Houat - Lanester (56)
- 57 - Scapêche - Lorient (56)

## 10 ENVIRONMENT & ENERGY



- 58 - Cornillé - Cornillé (35)
- 59 - Save Agrolog - Cornillé (35)
- 60 - Estener - Le Havre (76)

We are part of the Agromousquetaires group, the 5<sup>th</sup> biggest agri-food company in France, and we are part of the drinks division.



100% MADE IN FRANCE 12 000 EMPLOYEES 60 PRODUCTION SITES



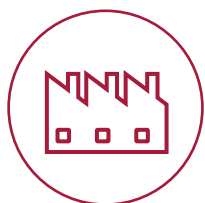
# THE WINE DIVISION

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3 companies offering  
a comprehensive service



# 3 PRODUCTION SITES



## 3 Sites

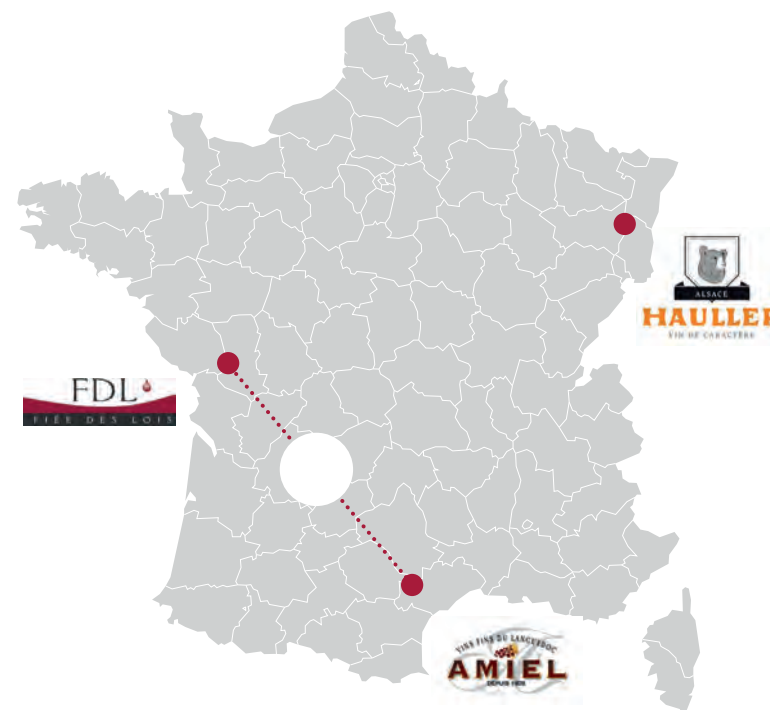
in Occitanie, Nouvelle-Aquitaine  
and Alsace



**2019 calendar year : Turnover 237,000,000 €**  
**Total volume** (include the bag in box production) :  
**Equivalent of 135,000,000 bottles**  
(11,200,000 nine liters cases)



**210 employees**  
on 3 sites



# DRIVEN BY PASSIONATE SPECIALISTS



**Joel SPIES**

*Hauler Managing Director*

Since 2016 : Managing Director/  
Purchasing manager wine and  
grapes

2012 : Managing Director

2009 : Co Managing Director

1999 : Finance Manager



**Pierre SCOHY**

*Wine division Managing  
Director Certified Œnologist*

Since 2013 : Wine Division  
Managing Director

2005 : Wine trade Managing  
director

2001 : Wine and packaging  
Manager

1998 : Œnologist for FDL



**Bernard CAILLOL**

*Amiel Managing Director  
Certified Œnologist*

Since 2005 : Managing Director  
of AMIEL

2002 : Co Managing Director  
of AMIEL

2000 : Production Manager and  
tasting committee in Uruguay  
(with wine trade producer)

1997 : Oenologist for FDL



**Sophie LECROART**

*Wine Purchasing Manager  
Certified Œnologist*

Since 2014 : Purchase Manager  
for the wine division

2010 : Purchase manager for  
wine purchases for FDL

2003 : Œnologist for FDL



# QUALITY UNDER CONTROL



A team of 5 œnologists that select, control and blend wines. They are responsible for quality, from the selection of the best grapes to the wine making process, and finally the bottling.



**Adélaïde IMBERT**

*Loire  
Foreign wines*



**Christophe GROPPi**

*Languedoc*



**Antoine CHOPIN**

*Provence  
Vallée du Rhône*



**Amandine BERARDENGO**

*Bordeaux  
South West*



**Philippe GERY**

*Alsace  
Bourgogne  
Beaujolais*

# FULL COVERAGE OF FRENCH WINE-GROWING REGIONS



- Muscadet
- Saumur Champigny
- St Nicolas de Bourgueil
- Cabernet d'Anjou

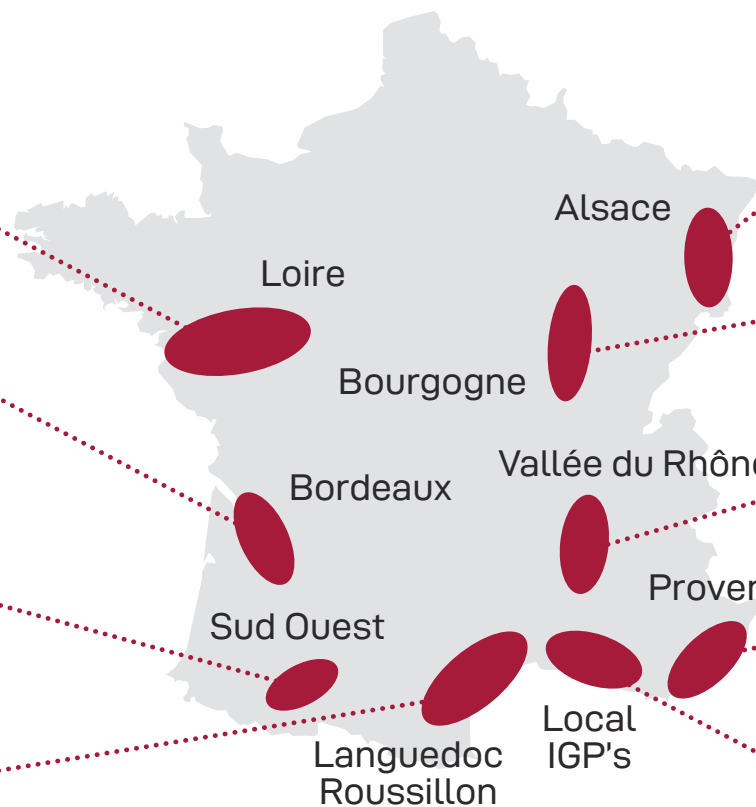


- Bordeaux
- Blaye
- Lalande de Pomerol
- Médoc / Haut Medoc
- Saint Emilion



- Bergerac
- Cahors
- Monbazillac
- Sauternes

- Corbières
- Languedoc
- Pays d'Oc



- Gewurztraminer
- Riesling
- Pinot gris

- Bourgogne Pinot Noir
- Bourgogne Aligoté
- Chablis
- Hautes Cotes de Beaune

- Cotes du Rhône
- Cotes du Rhône Villages
- Costière de Nîmes
- Ventoux

- Cotes de Provence
- Coteaux d'Aix en Provence
- Corse
- Coteaux Varois

- Méditerranée
- Var
- Vaucluse
- Terres du Midi



# EXPERTISE, INDUSTRIAL AND LOGISTICAL TOOLS



- 5 glass nitrogen bottling lines : 20 000 bottles / hour capacity
- 1 bottling line for sparkling wines
- 3 bag in box bottling lines



## Glass bottles

- Formats : 37,5 cl 75 cl, 100 cl and 150 cl
- Bag in box : 3L / 5L / 10L
- Corking : Synthetic or natural corks, screw caps



## Computer graphics designers

- Label and BIB design
- Private Brands
- Legal watch



## Logistics

- 40 trucks loaded every day
- 7000 pallets stocked externally



# AMIEL

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South of France  
specialist

# AMIEL, SOUTH OF FRANCE AND PAYS D'OC SPECIALIST

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1905 is the start of the Amiel family business, managed by 3 generations. It works directly with local agricultors.

In 1984 a partnership between Amiel and Fiée des Lois is created.

In 2000 : Fiée des Lois buys Amiel and makes it a sub-division.

In 2019, Amiel moved from Trèbes to Béziers in order to establish a better position over all the South of France vineyards.

# AMIEL, SOUTH OF FRANCE AND PAYS D'OC SPECIALIST



New site from september 2019



New tanks installation

# AMIEL, SOUTH OF FRANCE AND PAYS D'OC SPECIALIST





# FDL

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Sourcing, selecting,  
blending, bottling

# SOURCING



Thanks to the position of AMIEL, we benefit from a privileged supply, in particular with all the south regions and Pays d'Oc.

Regarding other regions (except Alsace & Bourgogne), we have partnerships built over the last 30 years with wine growers.



# INDUSTRIAL EXPERTISE



Wine shipped by wagons or trucks



Wine warehouses



Quality control and food safety



Bottle rinsing



Bottling



Palettisation for shipment



# HAULLER

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Alsace and  
Bourgogne Wines

# HAULLER, ALSACE AND BOURGOGNE WINE SPECIALIST



Jean HAULLER & Fils is a family business which dates back from 1775.

5 successive generations have presided over the destiny of the company, located in Dambach, a little village in the heart

of Alsace. A charming and traditional village with ramparts, timber framed houses and reputed for the quality of its terroirs and wines.

However the first significant impulse to the company is in 1956 with Jean HAULLER. Already the owner of 8 hectares of vineyard, Jean HAULLER becomes an incorporated company and becomes a wine trading company.

J. HAULLER & Fils is one of the first suppliers of Intermarché when it is first created.

Integrated in the group since 2000, it constantly invests in more performant and new technologies.

The goal is to provide clients with a modern tool offering performance, quality, safety and respect for the environment, in order to produce the best quality Alsace wine at a competitive price.



# HAULLER, THE VINEYARDS



Hauler elaborates « grands vins » mainly from the vineyard from the center of Alsace covering a surface of over 400 hectares.

It makes Grands Crus from Appellations such as « Grand Cru Frankstein » and « Grand Cru Muenchberg », two prestigious gems amongst the 51 Alsace Grands Crus.

J.HAULLER & Fils has been committed since 2013 to 225 partners (grape providers, all members of « Vitic'Haul ») and to a « Biodiversity Progress » label policy.

It is one of the 6 pilot sites in France committed to the reduction of phytosanitary products, and to the development of fauna and vegetation through trees, hedges etc...



# WINEMAKING



J.HAULLER & Fils is the 5th bottler on the market for the Alsace region, representing 5% of the total sold volume.

Yearly, 48.000 hectolitres of Alsace wine go through the HAULLER company tanks, over the total 70.000 hectoliters available.

J.Hauller & Fils offers a large range of products: vins d'Alsace, prestige wines such as Grands Crus, vendanges tardives and sélection de Grains Nobles as well as Crémants d'Alsace.

It also sells high quality sparkling wines and a range from the Bourgogne area.





# OUR RANGES

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A comprehensive  
coverage

# RED WINES

## AOP



## IGP OC CÉPAGE



PREMIUM

BIO

# ROSÉS WINES

## AOP



PREMIUM

BIO

## IGP SUD



## IGP OC CÉPAGE



# WHITE WINES

## AOP



## IGP OC CÉPAGE



BIO

# ALSACE WINES



PREMIUM



BIO

# PRACTICE SUSTAINABLE VITICULTURE - BIODIVERSITY PROTECTION PRODUCTS



# FRENCH WINES





LA CROIX DU PIN



## A SAMPLE OF OUR OTHER BRANDS

AIZO



LA CROIX DU PIN



*Les Pigoulières*

DUC DE VELABON







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